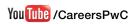
www.pwc.com/uk/careers







This content is for general information purposes only, and should not be used as a substitute for consultation with professional advisors.

© 2012 PricewaterhouseCoopers LLP. All rights reserved.

In this document, "PwC" refers to the UK member firm, and may sometimes refer to the PwC network. Each member firm is a separate legal entity. Please see www.pwc.com/structure for further details.



It's the experience that stays with you

Our career opportunities 2013

The opportunity of a lifetime





We like to give our people lots of visibility and exposure to the best opportunities. That's why everyone you see in this brochure works with us.



Where we came in The Times Top 100 Graduate Employers survey in 2004, 2005, 2006, 2007, 2008, 2009, 2010, 2011 and 2012



Our position in The Times Best Big Companies to Work For in the UK (the highest of the Big Four)



The number of years our Chairman has won the Most People Focused CEO, Private Sector in the HR Excellence Awards "This brochure covers a lot. But you're curious, so you probably still have questions. So feel free to get in touch with us on instant messenger through our careers website, or come and chat to us on campus and at events. We want to help you make the most informed choice. And, if you join us, we're keen that your experience from day one not only suits you, but stays with you as your career develops.

Take the opportunity of a lifetime."

Charles Macleod

Talent Leader, PwC UK LLP

"Great people make us a great business. So not only do we look for the best; we go to extraordinary lengths to help our people continue to grow. Join us and the skills, knowledge and relationships you build right from the start will benefit you for life."

Ian Powell

Chairman and Senior Partner, PwC UK LLP

Your career is just that. Yours. You choose it. You live it. You make it happen. To get the best from it, you need the best opportunities. That's why opportunities are at the heart of a career with us. Opportunities to grow as an individual, to build lasting relationships and make an impact in a place where people, quality and value mean everything.

Smart, courageous people who are able to forge strong relationships make us the best at what we do: measuring, protecting and enhancing what matters most to our clients. And although the work we do will vary, the way we work will not.

We're passionate about making a difference for our clients and each other, constantly creating and adding value.

It's an inspiring backdrop for your career, whether you're making a difference to a public or a private company, a government or charity. We're proud, based on the opportunity we offer, students have voted us number one in *The Times Top 100 Graduate Employers survey* for the last nine years running. Be part of something special and find out how your drive and initiative could open up new opportunities for you and our clients.



Our graduate opportunities

Decide where in our business you could make your mark

Work experience opportunities

Get a feel for working with us before you graduate

Our rewards

Discover what you can look forward to

Our work

See the kind of things we do for our clients

Our selection process

Understand what we're looking for and how to apply



Our business areas

We tackle a huge range of business issues and complex commercial challenges. And our ideas boost the performance of all sorts of organisations. So it's not surprising that we offer a huge variety of career paths. Over the next few pages you can start to explore the possibilities. And as there are so many, you're bound to discover something that fits you perfectly.

Actuarial

Actuaries work with uncertainty. Work with us, and you'll help clients analyse how future events – anything from a corporate takeover to a major natural disaster – could affect them. You might be calculating the impact of changing demographics or legislation on pension schemes; the effects that changes in financial markets have on different organisations; or how likely a business is to be hit by an earthquake (estimates put insured losses for the 2011 Japanese earthquake at up to \$35 billion).

You'll learn how to use complex financial and statistical theories to weigh up the risks and estimate the odds of what might happen. Just as important, you'll develop a flair for presenting your findings in simple, easy to understand language.

What's more, early client exposure will broaden your experience.

You can choose from one of two business areas – both among the leading actuarial practices in the UK.

In Human Resource Consulting

you'll work in either our pensions team or our reward team. In pensions, you'll work with a wide variety of companies, from large multinational organisations to smaller UK-focused businesses,

advising them on how to best achieve their objectives in relation to their pension/benefit schemes. You'll consult on a spectrum of issues including the redesign of pension benefits, de-risking legacy pension schemes, negotiating with trustees on how to fund schemes, potential Mergers or Acquisitions, and the impact of legislative changes. In reward, you'll help companies incentivise their most senior employees. As part of a multi-disciplinary team, you'll use financial modelling techniques and broader consulting skills to develop reward structures which support business strategy and are acceptable to shareholders and employees alike.

In Actuarial & Insurance **Management Solutions** you'll work with clients from the insurance industry (both life and general insurance), but also those in retail and investment banking, non-financial services corporates like energy and utilities, plus healthcare and the public sector. Your advice could cover solvency, reserving, economic capital, risk management, Mergers & Acquisitions, company restructuring and de-risking, financial modelling, underwriting, new legislation, the viability of new products and the efficiency of claims or reporting processes.

Assurance

You'll be part of the team that gets to grips with every aspect of clients' activities, understanding their business to identify where our high-quality audit can add insight and value. It's critical work that underpins investor confidence, makes our clients more competitive and supports the market economy.

Work with our prestigious client list and you'll develop the business skills, knowledge and relationships you need to do well in a career that's about so much more than numbers. You'll go beyond the obvious and develop real insights into a client's markets, technology, people and management, as well as its finances. Your curiosity is key – as is your ability to take on new challenges with flexibility, agility and intelligence. These qualities, plus the fact we're passionate about making a difference to our clients, set us apart.

You can join our mainstream

Assurance (Financial Audit)

business and work with a variety of clients. You'll be part of a team that audits the greatest number of FTSE 100 companies as well as thousands of smaller organisations.

As we work in many different industry areas, you'll also be able to gain specific industry experience.

Or you could join one of our specialist Assurance teams:

Public Services – here you'll focus on clients in the public sector and help make sure taxpayers' money is being spent wisely.

Risk Assurance – you'll help clients deliver business controls to protect and strengthen every aspect of their business, from people to performance, systems to strategy, business plans to business resilience.

Technology Assurance – part of risk assurance, our technology assurance specialists work with clients to help them anticipate, manage and mitigate risks to their IT systems and support them with their IT security and controls.

You can also spend time working in Assurance while gaining specialist experience in *Business Recovery Services, Forensics, Valuations* or *Transaction Services* on one of our shared schemes.

Find out more at www.pwc.com/uk/work-in-actuarial

Find out more at www.pwc.com/uk/work-in-assurance

Consulting

You'll get to work closely with the best in industry, finance and government, bringing fresh insights and motivation to the problems they face. Our clients might want us to help them enter new markets; address the challenges created by organisational change; or draw up a sustainability strategy that aligns their commercial objectives with broader environmental and social concerns.

Whatever each particular project involves, you'll get a real sense of achievement from boosting clients' performance in a number of different ways, delivering benefits they can measure and a standard of service that's second to none.

If you're talented, determined and serious about a career in business, we believe Consulting can offer you a great start. You can choose to start in *Management Consulting*, building numerous core skills on a two-year structured programme where you'll experience the full range of what we do, across all industries. This will give you a taste of what it's like to help clients drive innovation and growth, manage cost and operate effectively. The experience will help you decide where you want to specialise

within Consulting. Or, if you'd rather specialise straight away, you can join one of three consulting practices:

In *Strategy Consulting* you'll address the key strategic issues on the minds of CEOs and senior executives. The advice you'll offer covers both corporate strategy – such as market entry, competitive strategy and organisation structure – and Merger & Acquisition strategy, helping private equity investors with the strategic aspects of deals.

In *Economics Consulting* you'll advise high-profile, senior-level clients in the public and private sectors, using the best insights and evidence we can gather. Our work addresses the most complex business and policy issues facing our clients: navigating competition and state aid investigations and commercial disputes; designing and implementing market reform; and developing strategies for growth.

Sustainability & Climate Change Consulting helps clients embed sustainability in their strategies and throughout their organisations, while making the most of the opportunities for innovation and growth created by a world economy that's becoming greener.

Financial Advisory

Our Business Recovery Services

practice is one of the UK's largest. Work here to advise under-performing companies on restructuring, refinancing, Mergers & Acquisitions and insolvency scenarios – all to find the best way forward for the business and its stakeholders.

In Corporate Finance Infrastructure & Government

you'll work on global transactions, financing and policy at the public and private interface. Whether raising funding for infrastructure projects or finding private sector partners for public sector clients, you'll be part of an award-winning team delivering advice across sectors.

In the fast-paced world of *Corporate Finance Mergers & Acquisitions*, you'll provide widespread transactional advice to clients spanning sectors, ranging from corporates, to private equity houses, to asset management teams. This experience will see you rapidly develop strong negotiating, relationship building and strategic thinking skills.

Forensic Services offers experience of investigations, disputes and claims involving everything from money laundering and regulatory compliance to corruption, fraud and economic crime.

You'll work with a wide variety of clients facing crises, as well as those looking to prevent issues arising.

Forensic Technology Solutions

We sift massive amounts of data to solve complex business disputes and help clients through crisis events with front-page impact. Your role could see you analysing the smartphone of an executive suspected of intellectual property theft or searching for evidence of fraud and abuse within a company's finance system. Our diverse and growing international client base offers valuable global experience.

Expert *Valuations* advice helps our clients make key strategic decisions on business deals, restructuring, disputes, tax regulation and financial reporting. Analysing financial, economic, regulatory and strategic factors will give you superb sector knowledge and technical valuation skills.

Transaction Services supports private equity firms, investment funds and corporate clients undertaking Mergers, Acquisitions and disposals. Advising throughout the life of the deal, you'll see both buy- and sell-side work, develop specialist sector understanding and build key skills in financial due diligence.

Find out more at www.pwc.com/uk/work-in-consulting

Find out more at www.pwc.com/uk/work-in-advisory

Tax

Learn everything one of the UK's leading tax practices can teach you. Your know-how will help governments ensure the efficient operation of tax systems, as well as help companies decide how to raise finance, where to set up offices, how to reward their people and much more. But you won't just react to immediate needs. You'll also use your initiative and industry insight to solve complex, long-term problems. Our people need to be agile in their thinking so that we can respond to

Our people need to be agile in their thinking so that we can respond to a constantly changing tax landscape. Our expertise covers every conceivable area of taxation. Some 3,000 tax experts work on projects that range from preparing annual accounts to restructuring multimillion-pound property portfolios, and from buying a business to advising celebrities on the tax implications of worldwide tours. You'll join one of three specialist teams:

In *Corporate Tax* you'll help clients – from the largest organisations to budding entrepreneurs and high-networth individuals – manage their tax risk and comply with complex legislation. You'll tackle a broad range

of work that includes multinational

advisory projects, tax compliance and

researching business issues that affect

clients' tax affairs – all while keeping pace with regularly changing tax rules.

In *Human Resource Consulting*Services you'll help some of the world's leading employers make the most of their biggest asset – their people. You'll work on a broad range of projects helping clients define their HR strategy and ensure their HR function is effective, through to helping clients improve the efficiency and effectiveness of their workforce. This might include anything from international pensions to communications, employment law and talent management to tax compliance and reward and employee incentives.

In *Indirect Tax* you'll advise businesses on VAT and other indirect taxes, including the international trade issues linked to Customs and Excise Duties. It's a highly commercial, everchanging and extremely wide-ranging field. You could be involved in purely UK activities or global projects, working on more efficient internal processes or on a Merger or Acquisition.

You'll study to become a Chartered Accountant, a highly respected, broad-based business qualification or, if you join Indirect Tax, you can choose to study for a specialist tax qualification like the Chartered Tax Adviser.

Technology

Technology transforms businesses. But only if they know how to harness it. That's why Technology expertise is so in demand. It covers everything from IT strategy, architecture and design to enterprise applications, sourcing, project management and IT operations. Whichever area you join, you get expert training and the chance to specialise in a sought-after discipline.

Technology Assurance

A powerful combination of technology trends and business issues is driving demand for technology assurance. Cloud computing, social media, mobile technology and the emergence of 'big data' are all changing the way business is done – at a time when cyber security is more critical than ever to guard against evolving technology threats. In this fast-moving, ever-changing climate, you'll help businesses manage IT risk, including data assurance, IT resilience, business systems control and cyber security.

Technology Consulting

Our ability to quickly combine the best specialist knowledge and industry experience for each client issue sets our Management Consulting practice apart. Technology Consulting is one of eight specialist consulting groups. On the two-year structured graduate programme within Management Consulting, you'll develop expertise in business technology and how it supports clients across a range of industry sectors. You'll help transform the way IT works for our clients, aiding business transformation, reducing costs, increasing efficiency and making sure their IT function meets business needs.

Forensic Technology Solutions

We sift massive amounts of data to solve complex business disputes and help clients through crisis events with front-page impact. Your role could see you analysing the smartphone of an executive suspected of intellectual property theft or searching for evidence of fraud and abuse within a company's finance system. Our diverse and growing international client base offers valuable global experience.

Human Resource Technology

Our HR Technology team helps organisations define and implement strategies to improve the effectiveness of technology across the entire HR function. Our HR Transformation team reviews operational performance to make sure clients get the best value from their HR function and that it supports business strategy – and demand is growing.

Find out more at www.pwc.com/uk/work-in-tax

Find out more at www.pwc.com/uk/work-in-technology



Work experience opportunities

Be spoilt for choice. Turn the page to check out the range of career and work experience opportunities we have available. From our Talent Academy, which will boost your employability skills, to our six-week Summer Internships, where you can work alongside specialists in your chosen business area. Or find out more about our full-time career opportunities across our business.

Who our programmes are aimed at

Find out which of our opportunities are right for you, then get all the information you need on the following pages.

you need on the following pages.						
Insight Day	•	•	•	•	•	•
Talent Academy		•				•
Shadow a Female Leader		•	•	•		
Summer Internship			•			
Work Placement			•	•	•	•
School and college leaver opportunities (full-time role)	•					•
Flying Start degree (leading to a full-time role)	•					
Graduate opportunities (full-time role)				•	•	•
Deferred entry and Summer Internships via TeachFirst		•••••		•	•	••••••••••••



consecutive years with Platinum Plus status in the Corporate Responsibility Index, the UK's leading voluntary benchmark for Corporate Social Responsibility

Graduates

Career

changers

Second or

year students

penultimate

students

Final year

students

Work experience opportunities

Long before you graduate, there are a number of different ways to experience PwC. Each one offers you the chance to discover what careers with us are really all about, gain a deeper insight into our culture and start to develop the skills you need for a successful career.

Get the best insight into what we do and how we do it through one of our *Work Experience Programmes*.

Develop valuable business skills and discover where your strengths and interests lie. If you perform well, some routes could lead to job offers.

On our highly interactive *Insight Day*, you'll pick up loads of information about our work and the firm to help you decide which of our career options interests you most.

Lasting three days, our *Talent Academy* will boost your employability skills and give your career a jump start. You'll take part in an interactive business game and spend time with Partners learning more about our business. You could also land an internship or work placement the following year.

Shadow a Female Leader

and see what it takes to make it to the very top of our organisation. This programme showcases what a career with us looks like from the viewpoint of one of our female leaders. It could lead to an internship or a place on one of our graduate programmes.

1 week



confidence on a six-week **Summer Internship**. Working

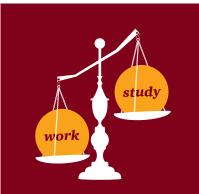
Build your skills and

alongside specialists in your chosen business area, you'll follow up your induction by getting to grips with live client projects to learn what a full-time role with us is all about. Get good feedback and you could even go back to university with a job offer.

11 months

Work on real projects, learn about our business and get exposure to a prestigious client list on an 11-month *Work Placement* in our Assurance, Tax or Financial Advisory practice. Suitable for students who need to complete a placement as part of their degree, it could lead to a full-time job offer.

6 weeks



If you're weighing up your options even earlier, our **School and college leaver programmes** give you the chance to jump straight into the world of work and earn while you study towards a professional qualification.

www.pwc.com/uk/schools

Alternatively, choose one of our *Flying Start degree programmes*, and you can enjoy life as a full-time student, then fast-track to become a Chartered Accountant when you graduate.

www.pwc.com/uk/flying-start

Find out more at www.pwc.com/uk/work-experience

Graduate opportunities at a glance

Business area	Where you could work	Where you're based
Actuarial	 Actuarial & Insurance Management Solutions Human Resource Consulting. 	Mainly at our offices UK-wide.
Assurance	 Assurance Public Services Risk Assurance Technology Assurance.* 	In our offices and, for much of your time, at client offices UK-wide.
Consulting	 Economics Consulting Management Consulting Strategy Consulting Sustainability & Climate Change Consulting. 	In our London or a regional office and, for much of your time, at client offices UK-wide.
Financial Advisory	 Business Recovery Services Forensic Services Transaction Services Valuations Corporate Finance, Infrastructure & Government Corporate Finance, Mergers & Acquisitions Forensic Technology Solutions. 	Mainly at our offices UK-wide.
Tax	 Corporate Tax Human Resource Consulting Services Indirect Tax. 	Mainly at our offices UK-wide.
Technology	 Forensic Technology Solutions Human Resource Services Technology Technology Assurance* Technology Consulting.** 	In our offices and, for much of your time, at client offices UK-wide.

^{*} Technology Assurance does not follow a professional qualification route but you'll gain certifications & accreditations relevant to the area you work in. At least a 260 UCAS tariff required.

** Apply for Management Consulting and join Technology Consulting as part of the structured programme.

Will you gain a professional qualification?	, ,			
Yes. Fellow of the Institute and Faculty of Actuaries.	2:1 in any degree discipline At least a 320 UCAS tariff B in Maths A-level.			
Yes. Chartered Accountancy qualification from ICAEW, ICAS or CAI.	2:1 in any degree discipline At least a 300 UCAS tariff.			
No, but you'll gain the ability to advise clients how to work smarter and grow faster.	2:1 in any degree discipline At least a 340 UCAS tariff. Economics Consulting: Economics related degree. Sustainability & Climate Change Consulting:			
Veg Chartered Accountages	A Sustainability related Masters (e.g. Environmental economics).			
Yes. Chartered Accountancy qualification from ICAEW, ICAS or CAI.	2:1 in any degree discipline At least a 300 UCAS tariff.			
Corporate Finance: Yes. Chartered Financial Analyst qualification.	Corporate Finance: At least a 320 UCAS tariff.			
Forensic Technology Solutions: No, but you'll gain the know-how you need to transform the way IT works for our clients.	Forensic Technology Solutions: 2:1 in an IT related degree or relevant experience At least a 280 UCAS tariff.			
Yes. Chartered Accountancy qualification from ICAEW, ICAS, CAI or CTA.	2:1 in any degree discipline At least a 300 UCAS tariff.			
No, but you'll gain the know-how you need to transform the way IT works for our clients.	Forensic Technology Solutions: 2:1 in IT related degree or relevant experience At least a 280 UCAS tariff.			
	Human Resource Services Technology: 2:1 in any degree discipline. At least a 300 UCAS tariff.			
	Technology Assurance: 2:1 in any degree discipline. At least a 260 UCAS tariff. Technology Consulting:			
	2:1 in any degree discipline. At least a 340 UCAS tariff.			

- ▲ If you have a 1st class honours degree, or can show us evidence of outstanding achievement outside academia, you could still join us on our 'Inspired Talent' route.
- Or equivalent, but excludes General Studies and resits.

Training and development

Our training programmes are underpinned by a learning environment that broadens and deepens your knowledge and stresses the relative importance of learning from doing, learning from others and formal training. That means you'll learn most from an outstanding variety of work, picking up business, personal and technical skills you can use across PwC and throughout your career.

If you're on the path to a professional qualification, we're with you all the way. We'll financially support you through your exams and help you prepare fully with study and exam leave. Plus you'll enjoy widespread support along the way – from expert tutors and a dedicated Professional Qualifications Development Team, as well as your People Manager and peers.

Longer term, you'll have the chance to try new things too. You might work in different teams and offices; sample different clients and projects; try out new roles and even other business areas. It will all help you progress in line with your personal goals as well as our ever-changing business needs.

Graduate opportunities

Assurance, Tax or Financial Advisory

Actuarial

Consulting

ce, Tax cial

. .

Undertake on-the-job training to become a consultant.*

First and Second year

As well as business and

professional skills development

qualification from ICAEW, ICAS,

you'll gain a Chartered Accountancy

CAI or CTA at the end of year three.

* For Management Consulting you'll enjoy a structured rotational programme. Third year Fourth year

Ongoing professional development

and career progression.

Ongoing professional development and career progression.

As well as business and professional skills development you'll qualify as a Fellow of the Institute and Faculty of Actuaries, usually within four years.

drive your career
forward to meet
your professional
goals. These might
include promotion,

Your future

Your five-year

challenge and

variety. And at every stage you'll

have our total

support as you

development plan

will be packed with

team, industry, or business area, or a move to a different office or even country. Whatever your aspirations, we'll help you progress and reach your

potential.

working in another

Professional qualifications key

ICAEW: Institute of Chartered Accountants in England and Wales

ICAS: Institute of Chartered Accountants of Scotland

CAI: Chartered Accountants Ireland

CTA: Chartered Tax Adviser

It's knowing how much you're valued

Our offer to you

By now you should have a good idea of the learning environment we create for you and the personal development you can expect; the way we support you through your professional qualifications; and the value of the lasting relationships you will create. But we know finances are important too. So, we offer all our people a competitive reward package as well.

Xavier, Actuarial



Everyone gets:

a salary

a Choices allowance

25 days' holiday

the option to join our pension scheme.

You may also get a discretionary bonus.

Everyone has access to:

season ticket loan for travel

student loans up to £7,000 - we'll pay the interest

discounted gym membership

a wide range of discounts on services and products

and much more.

We use some of your Choices allowance to fund:

life assurance

personal accident cover

income protection (after one year)

private medical benefit.

You use your Choices allowance (plus some of your salary if you like) to fund whichever of these Choices benefits suit you best:

travel insurance

childcare vouchers

company car

a bike (through our Cycle to Work scheme)

private medical benefit for your family

dental insurance

health screening

enhanced life assurance

partner life assurance

critical illness insurance

personal injury insurance

group personal pension.

Or if you like, you can take the rest of your Choices allowance as payroll cash. And you can also trade up or trade down up to five days of your standard holiday entitlement for less or more payroll cash.

PwC's Choices, our flexible benefits scheme, provides a wide range of benefits that can be tailored to suit your needs.

It's the satisfaction of a job well done

Just a couple of examples of the work our graduates get involved in.

Fashion forward

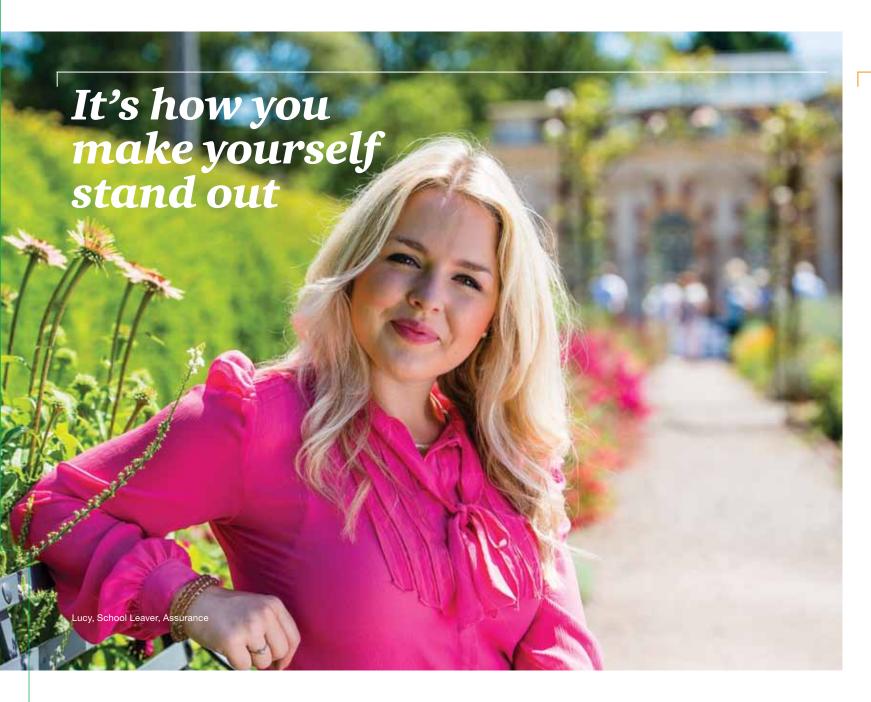
One of the most important jobs our assurance teams perform is to reconcile year-end accounts. That means spending time at client sites, going through their financial statements, then contacting their bank to confirm that all the figures match up. There are lots of legitimate reasons for unreconciled items, from unpaid cheques to scheduled direct debit payments. And in the case of one client – a major online clothes retailer – all of the customer returns they've yet to receive. Against such uncertainty, this is an area where belt and braces thinking really comes into its own.





Lights, camera, action

We worked with a film production company that was looking for a smart way to raise money for future projects. The key was to make things attractive to potential investors. We developed a structure based on the government's Enterprise Investment Scheme, which gives tax relief for investments in small unquoted companies. Thanks to our structure, the client was able to maximise their fundraising efforts. Needless to say, it was a big hit.



Your application

Before you apply to us, you need to know what we're looking for and be able to say how your experiences and achievements inside and outside school or university can add value.

> Brigade, our social enterprise bar and bistro in London, has been awarded an AA Rosette

What we look for

Weigh up your strengths

There's more to our people than intellect alone. You need to show us that you have certain core competencies (see opposite) all the way through the assessment process. In particular, we'll be looking for:

flexibility – to handle changing priorities and workloads positively

building relationships – so you can work well with colleagues and clients

courage and integrity – so you're always up for a challenge and doing the right thing by clients and colleagues

passion for business – so you can quickly grasp our clients' issues and opportunities and be passionate about helping them succeed

great communication skills – to listen, persuade and put your point across.

years in a row our
Sustainability & Climate
Change practice has been named
Consultancy of the Year at the
Business Green Leaders Awards

Know what you're signing up for

Starting out in your chosen career and everything that comes with that will be exciting, stretching and challenging. But the rewards are well worth it. If you're ready to invest plenty of effort, commitment, flexibility and passion, we're ready to give you our full support and we'll invest in your future. And if you're working towards a professional qualification you'll have time off to study.

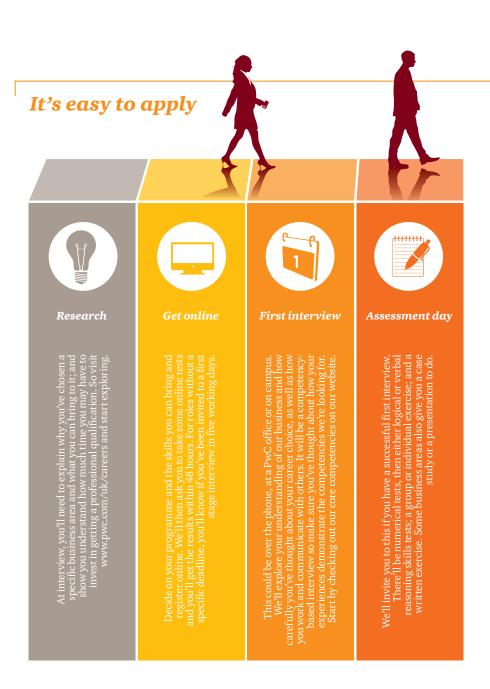
Once you've finished the graduate programme, we'll carry on helping you develop your career with us.

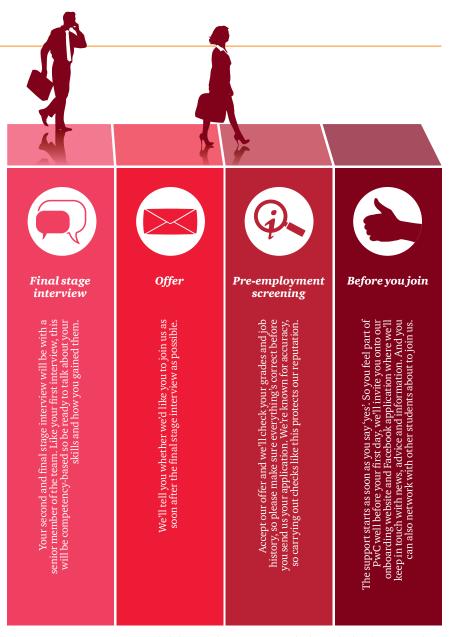
Inspired Talent

Of course you'll need to be bright to hold your own here. But maybe you don't have the grades we're after because you've invested time in extra-curricular activities that show you're exceptional. Or maybe you excelled in your degree by getting a 1st class honours degree, but perhaps you didn't quite get the UCAS tariff we normally look for. If this sounds like you, you could still apply through our 'Inspired Talent' route.

Find out more at www.pwc.com/uk/inspired-talent







The recruitment process may vary slightly across business areas so check specific details on our website.

